
ERIC OLAUSON

102-110 Willowgrove Cres, Saskatoon, SK S7W 0E3 ♦ C: 306-280-5508 ♦ eric.olauson@gmail.com

PROFESSIONAL SUMMARY

Exceptional leader talented at management, budgeting and operations. Technically-savvy with outstanding relationship-building, training, and presentation skills.

SKILLS

- Budgeting and finance
- Project management
- Strong verbal communication
- Conflict resolution
- Powerful negotiator
- Organized
- Team leadership
- Process implementation
- Persuasive negotiator
- Revenue and profit maximization
- Sales proposal creation
- Strategic account development
- Strong interpersonal skills

WORK HISTORY

Director of Operations, 01/2022 to current

Westfreight Systems – Saskatoon

- Manage a portfolio of clients.
- Completed daily outbound calls.
- Negotiated prices, terms of sales and service agreements.
- Contacted new and existing customers to discuss how their needs could be met through specific products and services.
- Provide exceptional customer service to all our existing and potential clients.
- Logistics and supply chain management.

Vice President- Strategic Partnerships, 01/2021 to 01/2022

Bridges Health Services – Saskatoon

- Managed a portfolio of accounts.
- Government Relations
- Negotiated prices, terms of sales and service agreements.
- Contacted new and existing clients to discuss how their needs could be met through specific products and services.
- Preparation and writing of request for proposals.

Member of the Legislative Assembly, 04/2016 to 10/2020

Government of Saskatchewan – Saskatoon

Represented the Saskatoon University constituency in the Legislative Assembly of Saskatchewan. Government Caucus Chair. Member of the Standing Committee on Intergovernmental Affairs and Justice, Standing Committee on Economy, Caucus Management Committee, Committee for Municipal Cooperation and Private Bills House Committee.

Councilor, 10/2012 to 04/2016

City of Saskatoon – Saskatoon

- Represent in all facets 25,000 Ward Eight residents.
- Member of SREDA Board of Directors.
- Member of Prairieland Park Board of Directors.
- Member of SUMA Board of Directors.
- Member of Standing Committee of Finance and Environment, Utilities and Corporate Services.
- Member of Municipal Planning Commission, Regional Oversight Committee, District Planning Commission.

EDUCATION

Recreation and Leisure Diploma: 1993
SIAST-Kelsey Institute - Saskatoon, SK

Project Management Professional: Project Management: 2012
Villanova University - Villanova, PA

VOLUNTEER EXPERIENCE

- Knights of Columbus: Vice President, Blackstrap Youth Camp 2014 to 2024
- Chair, Possibilities Recovery Center 2022 to present
- Co-Chair, Abilities in Me Program 2024 to present

REFERENCES

References available upon request.